

## Pre Installation Assessment

Please respond to each question based on your understanding. You may use the coaching manual, slides and notes but not other people. Your coach will review the evaluation and your answers at your next coaching call so bring your assessment with you.

Answer "T" for True or "F" for False

- \_\_\_\_\_ 1. The BANA test tells us how many Blue bacteria are in the mouth.
- \_\_\_\_\_ 2. High CRP is only caused by periodontal disease.
- \_\_\_\_\_ 3. The CDM patient process is made up of 5 steps.
- \_\_\_\_\_ 4. There are only 3 periodontal pathogens in the mouth?
- \_\_\_\_\_ 5. Deep pockets cause Periodontal disease
- \_\_\_\_\_ 6. A positive BANA test always means the patient has pathogenic bacteria.
- \_\_\_\_\_ 7. A positive BANA test means there are periodontal pathogens in the bloodstream.
- \_\_\_\_\_ 8. The Periodontitis Susceptibility test is taken once a year.
- \_\_\_\_\_ 9. The A1C test is taken before and after treatment to show decreases in blood sugar.
- \_\_\_\_\_ 10. The A1C test is recommended by the American Diabetes Association.
- \_\_\_\_\_ 11. A person with a positive BANA test and pockets measuring >4MM should be tested for CRP and HbA1c.
- \_\_\_\_\_ 12. Your physician may not know the importance of getting a CRP test.
- \_\_\_\_\_ 13. Most physicians understand the Oral Systemic Connection.
- \_\_\_\_\_ 14. Hygienists are never allowed to use the laser to treat patients.
- \_\_\_\_\_ 15. Patients will always stay on 3-month recall, even with therapy.

Please choose the one best answer to the following questions:

- \_\_\_\_\_ 16. The purpose of testing for periodontal disease is to:
  - A. See if the disease is affecting systemic health.
  - B. Know if it is safe to do a prophy.
  - C. Know the level of dangerous pathogens present.
  - D. All of the above.
  - E. None of the above.

- \_\_\_\_\_ 17. The BANA test is performed
  - A. Only after the patient accepts their program
  - B. On patients having an assessment
  - C. Only when I have time
  - D. Only when the doctor prescribes it
  - E. C and D
- \_\_\_\_\_ 18. A CRP test
  - A. Measures a protein produced in the liver
  - B. Measures glycated hemoglobin
  - C. Is performed with every patient
  - D. A and C
  - E. B and C
- \_\_\_\_\_ 19. A Periodontitis Susceptibility test
  - A. Is done before and after treatment
  - B. Measures Interleukin 1
  - C. Determines 6- mo. cleaning readiness
  - D. A & C
  - E. B & C
- \_\_\_\_\_ 20. A Periodontal Pathogen test
  - A. Is done before and after treatment
  - B. Measures 11 periodontal pathogens
  - C. Is free to the patient
  - D. All of the above
  - E. A & B
- \_\_\_\_\_ 21. HCP Wellnet's system
  - A. Probes adult patients at every visit
  - B. Tests patients based on the level of disease they present
  - C. Always presents TX at the assessment appointment
  - D. All of the above
  - E. A & B
- \_\_\_\_\_ 22. A system means:
  - A. You can eliminate one part and get the same result
  - B. You will get more consistent results
  - C. You can predict results

D. All of the above

E. B & C

\_\_\_\_ 23. The HCP Wellnet OSH program

A. Presents only the next visit to the patient

B. Presents one fee for the whole process

C. Is covered by medical insurance

D. Is too expensive for most patients

E. A&B

\_\_\_\_ 24. List the products used in the home care system:

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\_\_\_\_ 25. The six tests available to measure periodontal disease are:

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Fill in the blank with the appropriate word:

\_\_\_\_ 26. LAPT means \_\_\_\_\_.

\_\_\_\_ 27. LNAP means \_\_\_\_\_.

\_\_\_\_ 28. You can predict \_\_\_\_\_ mm pocket depth reduction per visit so a 6MM pocket would take \_\_\_\_ visits to normalize.

\_\_\_\_ 29. List 5 ways laser therapies put PD in remission:

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\_\_\_\_ 30. Draw a line connecting the items in the left column to their description in the right column:

|                                     |   |
|-------------------------------------|---|
| CRP test                            | Determines if bone supplement is needed   |
| A1c test                            | Removes necrotic tissue                   |
| BANA                                | Bridge between dentistry and medicine     |
| SRP                                 | Measures Red bacteria plus 2              |
| Laser                               | Reduces inflammation in mouth and body    |
| Periodontal Pathogen Test           | Inflammation thermometer                  |
| Vitamin D test                      | Bacteria Enzyme test used in assessment   |
| HCP Wellnet                         | Removes plaque/calculus below the gumline |
| Clean Kiss Organic Oral Care System | Glycated hemoglobin                       |

41. Please list what is done to answer the following questions for your patient:

Do I have active disease?

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Has it entered my bloodstream?

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Is it increasing health risks?

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How to get rid of it? How long will it take?

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Is it gone?

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Has it come back?

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